# Connect with your target market

Get noticed | Get results



Your OSBA connection to leaders in the education industry is direct, powerful and effective. When you advertise with us, you are putting your products and services in the spotlight of key educational leaders.

Just imagine the impact you can have!

Market your message and extend your reach with OSBA. Contact Wanda Bloch, marketing and trade show manager, to customize a marketing plan to meet your needs:

(614) 540-4000 | wbloch@ohioschoolboards.org

Align your brand with the official OSBA publication.

The Journal is the only education-related magazine sent to
Ohio's leaders, featuring industry and legislative updates,
member information, student and district achievement and more.

# The Journal magazine

# **Key highlights**

- · full-color publication;
- · published six times each year;
- print and digital issues reach over 5,700 subscribers.

# Readership includes

- · school board members
- · superintendents
- treasurers
- business managers
- · curriculum directors
- · district technology directors
- principals

99%

of Ohio public school districts receive the Journal

The OSBA Journal is provided as a member benefit. Our readers — the education leaders and decision-makers in Ohio — purchase millions of dollars' worth of school products and services each year. Such products and services include:

- · curriculum materials:
- technology, including websites and social media;
- · classroom and office equipment;
- gym, playground and sports equipment;
- contract services:
- food service and related equipment;
- school buses and transportation equipment;
- security systems and programs;
- environmental and climate control systems;
- · administrative systems;
- · much more!

Contact Wanda Bloch at (614) 540-4000 to customize your marketing plan today!



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<b>Issue</b> February	Ad deadline Jan. 15	Focus Welcome new board members; new OSBA president
April	Feb. 27	Community engagement
June	April 28	Educational challenge of poverty
August	June 19	21st century career- tech
October	Sept. 3	November election previews, Q&A Capital Conference promo
December	r Dec. 3	OSBA Capital Conference recap

# 2020 OSBA Journal advertising rates

Size	1x	3x	6x
Inside front cover	\$1,435	\$1,350	\$1,215
Inside back cover	\$1,325	\$1,300	\$1,120
Outside back cover	\$1,325	\$1,300	\$1,120
Full Page	\$1,270	\$1,135	\$1,070
2/3 Page	\$965	\$865	\$810
½ Page	\$775	\$700	\$660
1/3 Page	\$540	\$480	\$462
1/6 Page	\$325	\$300	\$275

OSBA Capital Conference and Trade Show exhibitors receive a 5% discount off the listed pricing.

OSBA reserves the right to bump or postpone ads to later issues, delete ads as necessary or move ad positions within an issue. OSBA is not responsible for errors contained within copy that the advertiser or its agency supplies.

Email ads to wbloch@ohioschoolboards.org as a 300-dpi PDF with fonts embedded or supplied on CD. Use CMYK mode for any colors used, including spot colors. Ads that do not meet the size specifications will be returned for resizing. A \$50 fee may be charged for ads that are not grayscale or CMYK.

### **Mechanical requirements**



Full page, including inside front and back covers 7.5" x 9.5" without bleed (shown) 9" x 11.5" with bleed



Outside back cover 7.5" x 8.125"



2/3 page horizontal 7.5" x 6.25"



1/2 page horizontal 7.5" x 4.75"

Magazine trim size: 8.5" x 11"

Full bleed: 9" x 11.5"

All dimensions are width by height.

Please include crop marks to ensure proper ad dimensions.

Specify if full-page ads include bleeds.

For questions on mechanical requirements, contact Angela Penquite at (614) 540-4000.



1/3 page horizontal 7.5" x 3.25"



2.39" x 4.75"



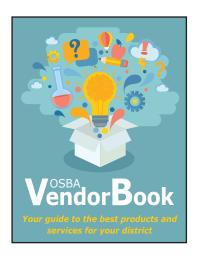
# Don't miss out on other marketing opportunities

OSBA has exhibiting and sponsorship opportunities that allow you to choose the events and promotional items that best meet your needs and get you the most valuable face-to-face time with prospective clients.

OSBA's official directory of goods and services for schools. This annual publication is a "go-to" reference for members throughout the year.

## Key highlights

- Included in the August Journal magazine.
- Listings appear under the categories of your choice.
- Read by over 5,700 Ohio educational leaders.
- Readers include school board members, superintendents and other district administrators, including treasurers and business managers.

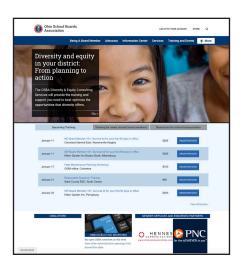


## 2020 OSBA VendorBook advertising rates

Outside back cover	\$1,255	1/2 Page	\$700	Five-line listing in two	
Inside front cover	\$1,225	1/3 Page	\$495	categories	\$75
Inside back cover	\$1,225	1/6 Page	\$325	Additional categories	\$25
Full Page	\$1,056	Business card	\$205	Typesetting (if necessary)	\$85

Advertisers who purchase display ads receive a five-line listing in two categories. A five-line listing includes the company name, address, phone and website or email address. Ad sizes are the same as the Journal except for the outside back cover (use specs for inside front cover) and business card (3.5" wide by 2" high).

# **OSBA VendorLink**



The go-to site for all OSBA information, industry and legislative updates and resources, upcoming event details, and more. The VendorLink is your chance to be "plugged in" to Ohio school leaders.

#### **Features**

- yearly subscription
- · thousands of monthly visitors
- low investment of \$100 includes company name, website address and description
- visit www.ohioschoolboards.org/vendorlink to view current listings