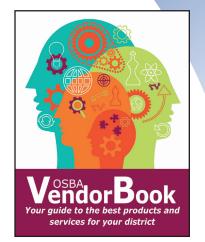
Vendor Book

The OSBA VendorBook is a directory of goods and services for schools. It includes listings of businesses by category, as well as display advertisements. The VendorBook is included in the August OSBA Journal magazine and designed to be used throughout the year.

The VendorBook is read by more than 5,700 Ohio educational leaders, including:

- **school board members** of every district, who set policy for the district and have a wide range of fiscal responsibility;
- superintendents, who are responsible for overseeing the day-to-day functions of their districts;
- other administrators, including treasurers and business managers.



2018 OSBA VendorBook advertising rates

Back outside cover	\$1,255	1/6 Page	\$325
Front inside cover	\$1,225	Business card	\$205
Back inside cover	\$1,225	Five-line listing in two categorie	es \$75
Full Page	\$1,056	Additional categories	\$25
1/2 Page	\$700	Typesetting (if necessary)	\$85
1/3 Page	\$495		

Advertisers who purchase display ads receive a five-line listing in two categories. A five-line listing includes the company name, address, phone and website or email address. Ad sizes are the same as the Journal except for the back outside cover (use specs for front inside cover) and business card (3.5" wide by 2" high).

Interested in gaining more exposure for your company?

Contact Wanda Bloch, OSBA marketing and trade show manager, at (614) 540-4000, (800) 589-OSBA or wbloch@ohioschoolboards.org.



Ohio School Boards Association 8050 N. High St., Ste. 100 Columbus, OH 43235-6481 (614) 540-4000 • fax: (614) 540-4100 www.ohioschoolboards.org

Category listings

Appraisal services Architects Association/foundations Athletic equipment/surfaces Athletic surfaces Awards/recognition Bleachers/grandstands Bonds **Building** products Cafeteria software Classrooms (modular) Colleges/universities Communications Computer products Construction managers Consultants Curriculum Disaster recovery Education employment Educational consulting Educational equipment

Electricity purchasing Employee benefit plans Energy conservation **Energy** services Engineering Facilities equipment/services Facilities management Financial consulting Financial institutions/ consulting Fitness equipment Flooring Flooring/ceiling Food services Fundraising Furniture General contractors Grant writing Group term life insurance Grounds care Health services

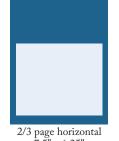
HVAC

Human resources Insurance Janitorial services Janitorial supplies/equipment Laboratories Legal assistance Levy consulting Lighting Lockers/cabinets Management support systems Masonry products Meeting facilities Office supplies Office supplies/equipment Office/classroom supplies Online payment Online purchasing cooperative Paint Playground equipment/ surfaces

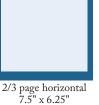
Plumbing supplies/services Professional development Promotional products Publications Roofing Safety Safety and health School bus sales/service Scoreboards Security Security systems Signs Software Stage/theater equipment Student achievementTechnology Technology Telecommunications Transportation services Utilities Windows/glass

Mechanical requirements





Full page and all covers 7.5" x 9.5" without bleed 9" x 11.5" with bleed







1/2 page horizontal 7.5" x 4.75"

Magazine trim size: 8.5" x 11"

Full bleed: 9" x 11.5"

All dimensions are width by height.

Please include crop marks to ensure proper ad dimensions.

For questions on mechanical requirements, contact Angela Penquite at (614) 540-4000.





1/6 page vertical 2.5" x 4.75"

1/6 page horizontal 4.875" x 2.5'

Don't miss out on other marketing opportunities

OSBA has exhibiting and sponsorship opportunities that allow you to choose the events and promotional items to best meet your needs and gets you the most valuable face-to-face time with prospective clients.