Pass 10 new mills

in one year

Amy Rutledge- Communications Coordinator Marci Saxon- Board of Education

North Ridgeville City Schools

North Ridgeville Levy History

Before 2012, NRCS had been on the ballot 46 times.

> Passed 16 times (8 renewals)

> > Failed 30 times

Operating Levy 4.90 Mills

May 2011- FAILED Aug. 2011- FAILED Nov. 2011- FAILED

November 2012- 5.90 Mills PASSED May 2013- 2.53 Mills (Renewal) PASSED November 2013- 4.95 Mills (Bond Issue) PASSED

How did we achieve success?

1. Marketing strategies

2. Engaging residents, parents and

businesses

If you want different results: **Do something different**

Marketing: Create the message

YOU are responsible for communicating the message... in the way you want it to be received!

Describe the issue in one sentence-slogan

Keep it simple, but show the need

Talking points- facts that show the

importance to every age group

How to get the message out?

- <u>Website</u>- FAQ, financial info, campaign literature, voter information, volunteer opportunities, upcoming events
- <u>Facebook page</u>- push info to parents, events, Did You Know?
- Newspaper ads/letters to the editor- visual information, reaches residents
- <u>Direct mailings</u>- full saturation and targeted mailings
- Backpack flyers- sent home with all students PreK-8
- <u>Attending community/school events</u>- open houses, athletics, PTA events
- <u>Levy Chats</u>- school, home and community locations
- <u>Yard Signs/Banners</u>- placed to hit all main routes in the community
- <u>Music video</u>- created by the kids, posted on the web and YouTube



Marketing: Literature/Mailings

- Issue number on everything DON'T REUSE SIGNS
- Tell the reader what to do- be direct!
- Keep it simple! (graphics-/COLOR)
- Use common language
- Don't sugar coat the issue
- Address concerns/rumors
- Contact/source for more information

The cost of great schools is ...

41 cents a day.

Please, vote FOR the levy May 7th.

Thank you very, very much, The families, grandparents and 3341 children in North Ridgeville schools.

Levy Money <u>will</u> be used to...

- protect the huge improvements made so far
- add courses and technology to compete and win
- buy textbooks and software
- attract the best teachers and staff
- keep buildings and equipment in shape

We will <u>not</u> ask <u>again</u> until 2007. We have <u>not</u> asked for 6 years. What will the Levy cost? \$100,000 - - - 41 cents a day. \$150,000 - - - 61 cents a day. \$200,000 - - - 81 cents a day.

PROPOSED TAX LEVY - (ADDITIONAL) NORTH RIDGEVILLE CITY SCHOOL DISTRICT A Majority Affirmative Vote Is Necessary For Passage. Shall a levy be imposed by the NORTH RIDGEVILLE CITY SCHOOL DISTRICT For the purpose of PROVIDING FOR THE EMERGENCY REQUIREMENTS OF THE NORTH RIDGEVILLE CITY SCHOOL DISTRICT.

FOR THE TAX LEVY $91 \rightarrow \checkmark$ AGAINST THE TAX LEVY $92 \rightarrow$

Levy Hotline 327-4200

We're good... the plan is to be great. "Yes" on May 7th.

Paid for by Citizens for Better Schools, 5490 Mills Creek Lane, North Ridgeville, Ohio 44039, Randall Fagan - Treasurer



Will cost the owner of a \$130,000 home \$19.57 a month- every dollar stays LOCAL!

A cafeteria should be open for lunch... not closed due to FLOODING



Because it's 90 years old, North Ridgeville Middle School routinely experiences flooding when it rains. The cafeteria has had several inches of water and even sewage back up. Everything in the area is cleaned and sanitized before student use costing additional time and cleaning supplies.



"Building a Better North Ridgeville"

The Need:

- ✓ NRMS ranked #1 in overcrowding in the State of Ohio
- Aging, outdated, and costly facilities

The Plan:

- <u>Build a facility on Bainbridge Road to house</u> students in grades 3-8
 - Improves safety, creates classrooms that meet the needs of our growing district and supports 21st century learning
- Construct new Ranger Stadium
 - Eliminates the need to build a field house
 - Makes Center Ridge property appealing to buyers
 - Creates an efficient cost saving facility.
 - Allows district to be competitive in athletic conference opportunities
- Combined cafeteria/auditorium= "Cafetorium"
 - Will accommodate fine arts performances
 - Increased availability for community use

The Cost:

- ✓ \$14.50 a month per \$100,000 home value
 - Money can only be spent on infrastructure
- NRCS takes advantage of \$8.9 million dollars from the State of Ohio-maximizes local tax dollars
- More info visit: www.nrcbs.org YES ISSUE 33 Paid for by the Citizens for Better Schools Committee, 5490 Mills Creek Lane,

North Ridgeville, OH 44039, Alec Barker, Treasurer

Don't Let State Money Pass Us By...

Columb PAY TO ORDER	Issue 33	rs D State of Ohi	\$8.9 million	This on't be prever!
TE	YES	ISS	JE 3	3!

Issue 33 uses local tax dollars efficiently by taking <u>full advantage</u> of state money <u>before it runs out</u>!

The Facts:

- Money available from the State of Ohio to help school districts build new facilities becomes less and less each year
- NRCS has been approved to receive \$8.9 million dollars: the only district in Lorain County to receive money
- The state will not release this money until the district secures local funding by passing a bond issue
- Failure to secure local funding could jeopardize the availability of this money or reduce the amount in the future

Our Plan:

- Build a facility on Bainbridge Road to house students in grades 3-8
 - Improves safety, creates classrooms that meet the needs of our growing district and supports 21st century learning

Construct new Ranger Stadium

- Eliminates the need to build a field house
- Makes Center Ridge property appealing to buyers
- Creates an efficient cost saving facility.
- Allows district to be competitive in athletic conference opportunities
- Combined cafeteria/auditorium= "Cafetorium"
 - Part of the New facility for Grades 3-8
 - Will accommodate fine arts performances
 - Increased availability for community use



Paid for by the Citizens for Better Schools Committee, 5490 Mills Creek Lane, North Ridgeville, OH 44039, Alec Barker, Treasurer

visit www.nrcbs.org



Engage the Community

- Levy Chats- home and school locations- ONE PERSON IS OKAY!
- Community Events- spaghetti dinners at senior center, parades, annual festival
- School events- open houses, athletic
- HOA meetings
- Monthly volunteer meetings w/updates

If there is no risk, there is no reward!







Engage Businesses/Groups

- Asked them to endorse the issue-listed on our website
- Had placemats in a popular restaurant
- Placed signs in front of businesses
- Included half sheet ads on pizza boxes
- Host/sponsor events

Keep them informed!

Get them to



- No longer "Election Day"
- Voter registration forms
- Absentee ballots
- Absentee ballot chasers
- Have a visual presence on election day

YOUR vote counts!



Paid for by Citizens for Better Schools Committee, 5490 Mills Creek Lane, North Ridgeville, OH 44039, Alec Barker, Treasurer

Parent Support = SUCCESS

Stand up and vote YES for your kids and your community!

Our Students NEED Issue 33:

- Uses taxpayer dollars efficiently by taking full advantage of state money (\$8.9 million) before it runs out!
- Gives our students a school with real science labs, adequate classroom space, and facilities that provide and support 21st century learning
- Allows our students to be competitive in athletics by creating facilities that enables the district to compete with other schools
- Improves the efficiency of the district by lowering maintenance costs on old aging buildings
- Generates community involvement with spaces available for civic groups, meetings and performances
- Increases safety measures with handicap accessibility, additional cameras and secured entrances

Questions? visit www.nrcbs.org or 353-1870



Limited Budget?

- Backpack fliers- no mailing/printing costs
- Staff donations-stamps, payroll deduction
- Business donations- printing, local restaurant fundraisers
- Door to door routes- no mailing costs

You did this, but still failed.

- Communications plan- do you have one?
 - Who is pushing information out from the district?
 - Must communicate to the community <u>non stop!</u>
- Look at your campaign
 - Was the message clear, simple and direct?
 - Did you target all groups?
 - When did you start "the buzz"
- Every community is different- find what works and tailor the message to your community